

## Tami Spaulding's Buyer Partner Compensation Breakdown

- When Tami refers someone to a Buyer Partner and that client within one year lists or buys another home payment of – 10% to Tami
- If at any time I have to have a different buyer partner step in to work with a buyer due to conflicting schedules - the referral fee will only be paid to the Buyer Partner that writes the contract that closes. The \$250.00, \$500.00 or \$1,000.00 showing fee will be paid to the Buyer Partner that showed homes but didn't write the offer that closed.
- Payment for when a partner presents an offer to our seller when I'm gone 10%
- Payment for when a partner lists a home while I'm gone 10%
- \$250.00 when you show 1 to 2 homes to the same buyer upon closing
- 10% referral fee if you show them 1 or 2 homes and you write an offer & it gets accepted, upon closing
- \$500.00 when you show them 3 to 5 homes upon closing
- 15% referral fee if you show them 3 to 5 homes and you write an offer & it gets accepted, upon closing
- \$1,000.00 when you show 6+ homes upon closing
- 20% referral fee if you show them 6+ homes and you write an offer & it gets accepted, upon closing
- 30% if I refer the buyers to you totally that you would pay me
- There is no payment if the buyers don't ever buy