

# Outwitting the Devil

## A Ninja Webinar with Larry Kendall

### 1. History of Modern Success Teachings

- 1908: Napoleon Hill meets Andrew Carnegie and accepts assignment
- 1928: The Law of Success is published
- 1937: Think and Grow Rich is published
- 1938: Outwitting The Devil is written
- 2011: Outwitting The Devil is published

### 2. What is the Devil?

"I am a principle or form of energy which expresses the negative side of matter and energy. I am not a person with a forked tongue and spiked tail."

3. The Devil's favorite tool: \_\_\_\_\_

4. The Devil's favorite target: \_\_\_\_\_

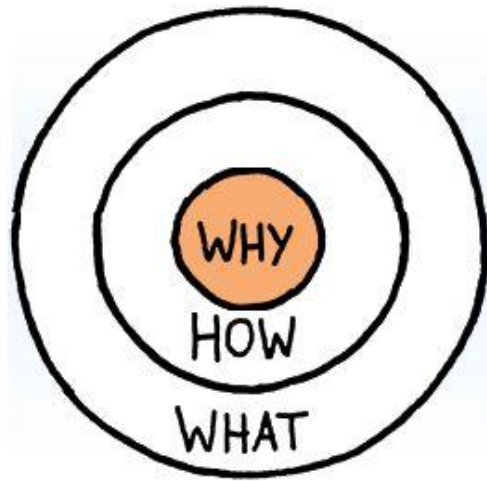
### 5. Attributes of Drifters:

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

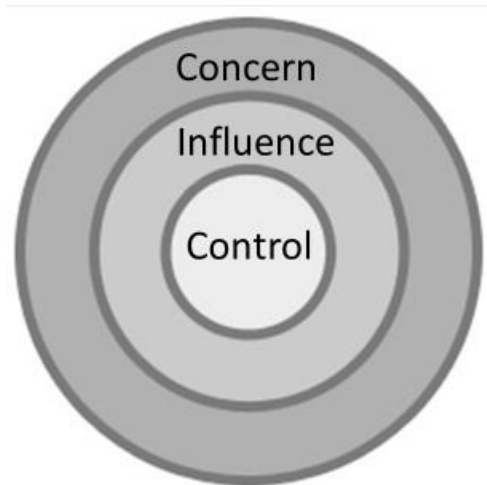
### 6. Continuum of Choice



7. Drifters don't have a "Why"



8. Where is your focus?



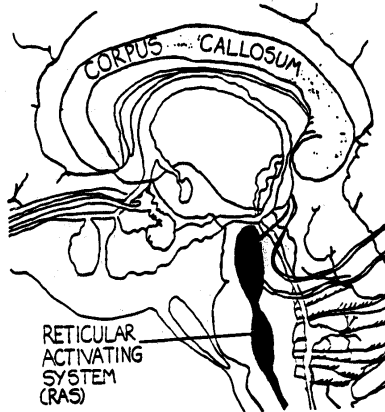
- Ninjas focus on \_\_\_\_\_.
- A Drifter's focus is controlled by \_\_\_\_\_.
- Drifters tend to live in the \_\_\_\_\_.

"The enemy of Master is not mediocrity. It is distractions. The addiction to distraction is ruining many potentially awesome lives." – Robin Sharma

- What you focus on \_\_\_\_\_!

## 9. The Power of Prayer/Focus

- Prayer of \_\_\_\_\_.
- Prayer of \_\_\_\_\_.
- Prayer is ineffective if it is colored by \_\_\_\_\_.



## 10. How does the Devil control minds?

"I merely move in and occupy the unused space of the human brain. I sow the seeds of negative thought. One of my cleverest tricks for mind control is \_\_\_\_\_."

The Six Most Effective Fears:

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

## 11. The greatest fear weapon is \_\_\_\_\_.

The next greatest fear weapon is \_\_\_\_\_.

12. The Devil's Nemesis:

"I cannot control anyone who \_\_\_\_\_. My opponent (God) controls all the positive forces of the world such as love, faith, hope, vision, gratitude, giving, and optimism."

13. Personal Success Equation:

$$((P + T) \times A \times A) + F = \text{Success}$$

- P = \_\_\_\_\_
- T = \_\_\_\_\_
- A = \_\_\_\_\_
- A = \_\_\_\_\_
- F = \_\_\_\_\_

14. The Power of Association

- "As much as 80% of your success can be attributed to your reference group."
  - Dr. David McClelland, Harvard University
- "The Master Mind occurs through the harmonious coordination of two or more minds working to a definite end."
  - Napoleon Hill
- Hypnotic Rhythm: "The Law of Hypnotic Rhythm forces upon everything the dominant influences of the environment in which it exists."
  - Napoleon Hill
- "A human's vibrational frequency is a function of what they are thinking, feeling, and who they are associating with."
  - Dr. David Hawkins, MD, PhD

15. The Seven Principles of Success:

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

Caution versus Fear:

- Caution: Thinking through your plan before you act. Sizing up the benefits and the consequences.
- Fear: Acting on emotion. Acting without thinking.

16. The Ninja Path