

Ninja Business Tracker

[illegible]

EGCI is the Sum of all Estimated Commissions (Gross)

ENCI is EGCI less your annual Fairshare Amount & 5% off the top

Current Actual Net is the amount of commissions you have CLOSED less annual Fairshare Amount

Current Amount Paid to Annual Fairshare

Current Amount of Fairshare Still Owed for the year

Est Total Sales Volume is the Sum of all Volume (every category: closed, u/c, A list, and Warm Prospects)

GCI goal is the Gross Commision Income goal you have set for the current year

Tracks the percentage of business you have closed vs. your annual GCI goal

Tracks the percentage of business you have closed, u/c and in Hot list prospects vs.

Tracks the percentage of business you have closed, u/c and in Hot list prospects vs. your annual GCI goal

Tracks the percentage of business you have closed, u/c, in Hot list, and Warm prospects vs. your annual GCI goal

Est. Gross Commission Income	#VALUE!
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Est. Net Commission Income	#VALUE!
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Current Actual Net Income	-\$2,500
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Average Sales Price (Buy & Sell)	\$0
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Average Sales Price (Sell) #DIV/0!

Average Sales Price (Buy)	#DIV/0!
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Fair Share Paid	\$0
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Fair Share Balance Owed	\$36,000
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Est Total Sales Volume	\$0
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% of goal closed	0.00%	\$0
% of goal closed/uc	#VALUE!	#VALUE!
% of goal closed/uc/Hot list	#VALUE!	#VALUE!
% of goal closed/uc/Hot list/other	#VALUE!	#VALUE!