Ninja Business Tracker

"Warm" Prospects				"Hot" Prospects						Under Contract					Closed Files					
Sid Name	Buy/Sell Amount	%	Income	sides	Name	Buy/Sell	Amount	%	Income	sides	Name	Buy/Sell	Amount	%	Income	sides	Name Buy/Sell	Amount	%	Income
		3.0%	\$0					3.0%	\$0					3.0%	\$0	1			3.0%	\$0
		3.0%	\$0					3.0%	\$0	Ш				3.0%	\$0	1			3.0%	\$0
		3.0%	\$0 \$0					3.0%	\$0 \$0	41-				3.0%	\$0 \$0	1			3.0%	\$0 \$0
		3.0%	\$0					3.0%	\$0					3.0%	\$0	1			3.0%	\$0
		3.0%	\$0					3.0%	\$0					3.0%	\$0	1			3.0%	\$0
		3.0%	\$0					3.0%	\$0					s	#VALUE!	1			3.0%	\$0
		3.0%	\$0					3.0%	\$0	Ш				3.0%	\$0	1			3.0%	\$0
		3.0%	\$0 \$0					3.0%	\$0 \$0	41-				3.0%	\$0 \$0	1			3.0%	\$0 \$0
		3.0%	\$0					3.0%	\$0	11-				3.0%	\$0	_			3.0%	\$0
		3.0%	\$0					3.0%	\$0					3.0%	\$0				3.0%	\$0
		3.0%	\$0					3.0%	\$0					3.0%	\$0				3.0%	\$0
		3.0%	\$0					3.0%	\$0	Ш				3.0%	\$0				3.0%	\$0
		3.0%	\$0 \$0					3.0%	\$0 \$0	╂┝				3.0%	\$0 \$0				3.0%	\$0 \$0
		3.0%	\$0					3.0%	\$0	11-				3.0%	\$0				3.0%	\$0
		3.0%	\$0					3.0%	\$0					3.0%	\$0				3.0%	\$0
		3.0%	\$0					3.0%	\$0					3.0%	\$0				3.0%	\$0
		3.0%	\$0					3.0%	\$0	Ш				3.0%	\$0				3.0%	\$0
		3.0%	\$0 \$0					3.0%	\$0 \$0	41-				3.0%	\$0 \$0				3.0%	\$0 \$0
		3.0%	\$0					3.0%	\$0	11-				3.0%	\$0				3.0%	\$0
		3.0%	\$0					3.0%	\$0					3.0%	\$0				3.0%	\$0
		3.0%	\$0					3.0%	\$0					3.0%	\$0				3.0%	\$0
		3.0%	\$0					3.0%	\$0	╙				3.0%	\$0				3.0%	\$0
		3.0%	\$0 \$0					3.0%	\$0 \$0	41-				3.0%	\$0 \$0				3.0%	\$0 \$0
		3.0%	\$0					3.0%	\$0					3.0%	\$0				3.0%	\$0
		3.0%	\$0					3.0%	\$0					3.0%	\$0				3.0%	\$0
		3.0%	\$0					3.0%	\$0					3.0%	\$0				3.0%	\$0
		3.0%	\$0 \$0					3.0%	\$0	41				3.0%	\$0 \$0				3.0%	\$0
		3.0%	\$0 \$0					3.0%	\$0 \$0	11				3.0%	\$0				3.0%	\$0 \$0
		3.0%	\$0					3.0%	\$0					3.0%	\$0				3.0%	\$0
		3.0%	\$0					3.0%	\$0					3.0%	\$0				3.0%	\$0
		3.0%	\$0					3.0%	\$0	11_				3.0%	\$0				3.0%	\$0
		3.0%	\$0 \$0					3.0%	\$0 \$0	11				3.0%	\$0 \$0				3.0%	\$0 \$0
		3.0%	\$0					3.0%	\$0	╂				3.0%	\$0				3.0%	\$0
		3.0%	\$0					3.0%	\$0					3.0%	\$0				3.0%	\$0
		3.0%	\$0					3.0%	\$0					3.0%	\$0				3.0%	\$0
		3.0%	\$0					3.0%	\$0	╙				3.0%	\$0				3.0%	\$0
		3.0%	\$0 \$0					3.0%	\$0 \$0	Н				3.0%	\$0 \$0				3.0%	\$0 \$0
		3.0%	\$0					3.0%	\$0	H				3.0%	\$0				3.0%	\$0
		3.0%	\$0					3.0%	\$0					3.0%	\$0				3.0%	\$0
		3.0%	\$0					3.0%	\$0					3.0%	\$0				3.0%	\$0
		3.0%	\$0 \$0					3.0%	\$0 \$0	41				3.0%	\$0 \$0				3.0%	\$0 \$0
		3.0%	\$0					3.0%	\$0	╂				3.0%	\$0				3.0%	\$0
		3.0%	\$0					3.0%	\$0					3.0%	\$0				3.0%	\$0
		3.0%	\$0					3.0%	\$0					3.0%	\$0				3.0%	\$0
		3.0%	\$0					3.0%	\$0					3.0%	\$0				3.0%	\$0
		3.0%	\$0 \$0					3.0%	\$0 \$0					3.0%	\$0 \$0				3.0%	\$0 \$0
		3.0%	\$0 \$0					3.0%	\$0 \$0	Н				3.0%	\$0 \$0				3.0%	\$0 \$0
		3.0%	\$0					3.0%	\$0	11				3.0%	\$0				3.0%	\$0
		3.0%	\$0					3.0%	\$0					3.0%	\$0				3.0%	\$0
		3.0%	\$0					3.0%	\$0					3.0%	\$0				3.0%	\$0
		3.0%	\$0 \$0					3.0%	\$0 \$0	1				3.0%	\$0 \$0				3.0%	\$0 \$0
0	\$	0.0%	\$0	0			\$0	3.076	\$0	0.0	D		\$0		#VALUE!	10.0		ŚC		\$0
		_	,,,,				, , ,				_		70	_			4	,		

GCI is the Sum of all Estimated Commissions (Gross)	Est. Gross Commission Income	#VA	ALUE!			
NCI is EGCI less your annual Fairshare Amount & 5% off the top	Est. Net Commission Income	#VA	ALUE!			
Current Actual Net is the amount of commissions you have CLOSED less annual Fairshare Amount	Current Actual Net Income	-\$2	,500			
Current Amount Paid to Annual Fairshare	Average Sales Price (Buy & Sell)		\$0			
Current Amount of Fairshare Still Owed for the year	Average Sales Price (Sell)	#0	IV/0!			
current Amount of Fairshare Still Owed for the year	Average Sales Price (Sell)	#01	10/0!			
Total Sales Volume is the Sum of all Volume (every category: closed, u/c, A list, and Warm Prospects Average Sales Price (Buy)						
GCI goal is the Gross Commision Income goal you have set for the current year	Fair Share Paid		\$0			
racks the percentage of business you have closed vs. your annual GCI goal	Fair Share Balance Owed	\$36	5,000			
racks the percentage of business you have closed and u/c vs. your annual GCI goal racks the percentage of business you have closed, u/c and in Hot list prospects vs. your annual GCI goal	Est Total Sales Volume		ŝo			
racks the percentage of business you have closed, u/c, in Hot list, and Warm prospects vs. your annual GCI goal	Est Total sales Volume	,	,,,			
	GCI Goal 2011	\$150,000				
	% of goal closed	0.00%	\$0			
	% of goal closed/uc	#VALUE!	#VALUE!			
	% of goal closed/uc/Hot list	#VALUE!	#VALUE!			
	% of goal closed/uc/Hot list/other	#VALUE!	#VALUE!			