

# NINJA 気 INSTALLATION

## Agenda

### DAY 1- 8:30-5:30

Check-In	Pick up your course materials at the registration table
Lesson 1	Games of Life
Lunch	12:00pm (May vary slightly due to content delivery)
Lesson 2	Your Brain and Belief System
Lesson 3	The Ninja Mindset and Mission

### DAY 2- 8:30-5:30

Lesson 4	FLOW!
Lunch	12:00pm (May vary slightly due to content delivery)
Lesson 5	Ninja Business Plan and Routine

### DAY 3- 8:30-5:30

Lesson 6	Customer Centric
Lunch	12:00pm (May vary slightly due to content delivery)
Lesson 7	The Seller Process

### DAY 4- 8:30-4:30

Lesson 8	The Ninja Buyer Process
Lunch	12:00pm (May vary slightly due to content delivery)
Lesson 9	The Ninja Path and Commencement

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## Frequently Asked Questions

**Q.** What should I bring?

**A.** Pen or pencil. You will be provided with a Ninja Selling tote which contains all your course materials. Note: if traveling by air, course materials weigh approx 7 lbs.

**Q.** What is the dress code?

**A.** Business or business casual.

**Q.** Are there breaks throughout the class?

**A.** A 10-minute break is scheduled every hour, if content is running on schedule.

**Q.** Will I be able to work while I am here?

**A.** We strongly recommend you find coverage from another Realtor in your office, as we believe your full attention with us will be most beneficial to your business

**Q.** Will lunch be provided?

**A.** Yes, lunch will be catered each day.

**Q.** What is the cancellation policy?

**A.** The deadline to cancel your attendance has passed. If you need to cancel for any reason, it is your responsibility to find a replacement. If you can not find a replacement, your course materials will be mailed to you and you can complete a self-paced self-directed study of the Installation.

**Q.** What are the Covid-19 Protocols?

**A.** For everyone's health and safety, we follow state & local COVID-19 regulations at the time of the event. Virtual attendance is not offered